

**CGOC**  
THE COUNCIL

**PSS**  
SYSTEMS

**i/+** International Legal  
Technology Association

**NIXON PEABODY**  
ATTORNEYS AT LAW

**Joint Workshop for Corporate Counsel and IT Executives**

# **“If Only They Knew”**

**Panel Discussion**

The Retention and Preservation Community



## Mode of Operations in IT Department

- **Barraged with internal problems, needs, demands at what can appear to be the whim of business people**
  - Manage to “SLA” – a service level agreement
  - Difficult to make SLA exceptions
  - Instinct to build process to manage influx
- **Need to keep the boiler room running**
- **Protect themselves because something is always broken or some one always wants something faster than they can deliver**
  - Invisible when things going well, very visible when not going well!
- **Contrary to popular opinion, one IT guy CAN’T know everything or do everything**

## Mode of Operations in Litigation Dept

- **Barraged by external pressures and events**
  - Need to respond on timelines they don’t set
  - Need to control and manage many variables they don’t own
  - Difficult to negotiate an SLA to not disrupt the business while meeting “SLAs” from courts
  - Generally smaller groups organized under clear leader – more agile organizationally, tuned to “respond”
  - Went to law school because they didn’t want to be engineers!
- **Focused on risk reduction, becoming more focused on cost reduction**

## **Notable Differences**

- **Litigation used to change-driven, external demands and iteration; IT dislikes this kind of change and movement**
- **Litigation is central, shared team focused on the same thing; IT is distributed, diverse team specialized in different areas**
- **Much more hierarchy in IT than in legal – more process, more layers**
- **Individual attorneys often make up their own processes; individual IT people never do**

## **Panelists**

- **Lingo**
- **Best examples of IT collaboration**
- **Worst case examples and their downside**
- **Guidance and suggestions**

**GTSY. WIBNI if B4 a CORP did EED,  
we had a F2F W/IT & GC?**

**TRANSLATION**

**Glad to see you. Wouldn't it be nice  
if before a corporation did  
electronic evidence discovery, we  
had a face to face with Information  
Technology and the General  
Counsel office?**

**The different 'Dialects'**

- **True Acronyms**
  - (IT, GC, VOIP, GAL, LAN, SAN, Etc...)
- **E-Discovery Slang**
  - (Dedupe, MD5HASH, Base64, MetaData)
- **Messaging**
  - (TTL, CUL8R, GAL, WTF)
- **Slang Acronyms**
  - (Con Call, 'Text me', PEBTAC, Ping me)